

Sales Order

*Political
Postcard*

Station: **WTMO-TV** Agency: **GMMB**
 Contract Name: **HILLARY FOR AMERICA EST 5323** Address: **3050 K Street Northwest,**
 Contract#: **475002747** Suite **100**
 Start Date: **9/07/16** End Date: **9/12/16** City: **Washington** State: **DC** Zip: **20007**
 Revenue Type: **POLITICAL SALES** Buyer: _____
 NATIONAL Type: **Cash** Tax Schedule: _____ (None)
 Advertiser: **HILLARY FOR AMERICA** Agency Commission %: **15**
 Address: _____ Billing Cycle: **Standard**
 City: _____ State: _____ Zip: _____ Salesperson: **5206nnat** Comm %: **15**
 Product Name: **295-TV 5323** Makegood Policy: **Within Contract Dates**
 Estimate #: **EST 5323**
 Competitive Code: **POLITICAL/ISSUE**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	9/07/16	9/08/16		7:00 AM	10:00 AM	30			1					1	D	100.00	1	100.00	1	
2	9/07/16	9/08/16		6:30 PM	7:00 PM	30				1				1	D	525.00	1	525.00	1	
3	9/07/16	9/08/16		8:00 PM	9:00 PM	30			1					1	D	585.00	1	585.00	1	
4	9/07/16	9/08/16		9:00 PM	10:00 PM	30				1				1	D	585.00	1	585.00	1	
5	9/07/16	9/08/16		10:00 PM	11:00 PM	30			1					1	D	585.00	1	585.00	1	
6	9/09/16	9/09/16		7:00 AM	10:00 AM	30					1			1	D	75.00	1	75.00	1	
7	9/09/16	9/09/16		10:00 AM	10:30 AM	30					1			1	D	75.00	1	75.00	1	
8	9/09/16	9/09/16		2:00 PM	3:00 PM	30					1			1	D	125.00	1	125.00	1	
9	9/09/16	9/09/16		3:00 PM	4:00 PM	30					1			1	D	125.00	1	125.00	1	
10	9/09/16	9/09/16		4:00 PM	5:00 PM	30					1			1	D	200.00	1	200.00	1	
11	9/09/16	9/09/16		5:00 PM	6:00 PM	30					1			1	D	200.00	1	200.00	1	
12	9/09/16	9/09/16		6:00 PM	6:30 PM	30					1			1	D	475.00	1	475.00	1	
13	9/09/16	9/09/16		6:30 PM	7:00 PM	30					1			1	D	475.00	1	475.00	1	
14	9/09/16	9/09/16		7:00 PM	8:00 PM	30					1			1	D	500.00	1	500.00	1	
15	9/09/16	9/09/16		8:00 PM	9:00 PM	30					1			1	D	500.00	1	500.00	1	
16	9/09/16	9/09/16		9:00 PM	10:00 PM	30					1			1	D	500.00	1	500.00	1	
17	9/09/16	9/09/16		10:00 PM	11:00 PM	30					1			1	D	500.00	1	500.00	1	
18	9/09/16	9/09/16		11:00 PM	11:30 PM	30					1			1	D	325.00	1	325.00	1	
19	9/12/16	9/12/16		4:00 PM	5:00 PM	30	1							1	D	200.00	1	200.00	1	
20	9/12/16	9/12/16		5:00 PM	6:00 PM	30	1							1	D	200.00	1	200.00	1	
21	9/12/16	9/12/16		6:00 PM	6:30 PM	30	1							1	D	475.00	1	475.00	1	
22	9/12/16	9/12/16		6:30 PM	7:00 PM	30	1							1	D	475.00	1	475.00	1	
23	9/12/16	9/12/16		7:00 PM	8:00 PM	30	1							1	D	500.00	1	500.00	1	
24	9/12/16	9/12/16		8:00 PM	9:00 PM	30	1							1	D	500.00	1	500.00	1	
25	9/12/16	9/12/16		9:00 PM	10:00 PM	30	1							1	D	500.00	1	500.00	1	
26	9/12/16	9/12/16		10:00 PM	11:00 PM	30	1							1	D	500.00	1	500.00	1	
27	9/12/16	9/12/16		11:00 PM	11:30 PM	30	1							1	D	325.00	1	325.00	1	
28	9/12/16	9/12/16		7:00 PM	10:00 PM	30	1							1	D	75.00	1	75.00	1	
29	9/12/16	9/12/16		10:00 AM	10:30 AM	30	1							1	D	75.00	1	75.00	1	
30	9/12/16	9/12/16		2:00 PM	3:00 PM	30	1							1	D	125.00	1	125.00	1	
31	9/12/16	9/12/16		3:00 PM	4:00 PM	30	1							1	D	125.00	1	125.00	1	

Billing Projections: By Month

	Sep 16
CA	10,530.00
ST	10,530.00

☒ Print Spot Prices

5323

TOTAL SPOTS	31
GROSS TOTAL \$	10,530.00
ADJUSTED SPOTS	31
ADJUSTED TOTAL \$	10,530.00

APPROVE DECLINE

☐☐

General Manager

☐☐

Sales Manager

☐☐

National Sales Manager

☐☐

Local Sales Manager

ORDER WORKSHEET

Rep Order# 1466127 Ver# 1 Status New
EC'd No

Traffic Order#

Printed:
Last Received:
Showing Buylines:

09/02/16 9:07 AM Duplicate 1 of 4
09/01/16 12:55 PM
All Lines

Station WTMO-TV ORLANDO
Advertiser (HC4A) HILLARY FOR AMERICA
Product 295-TV 5323
Estimate# 5323
Buyer TOM PINO

Agency (GMMB) GMMB
3050 K STREET NW
WASHINGTON, DC 20007
Agency C/P1/P2/E 278/295/5323
Flight Dates 09/07/16-09/12/16

Rep Firm NBCUNIVERSAL
Sales Office (WA) WASHINGTON
Salesperson (HIL) WILL HILDEBRANDT
Sales Assistant JAY
Salesperson Phone# 2028854861
Salesperson Fax#

--- CONTRACT COMMENT ---

SEPARATION: 30 ORDER ID: 5353391

--- REMARKS ---

NEW POLITICAL ORDER - STARTS WEDNESDAY 9/7; ALL 3-SEC SPOTS WITH 30 MINUTE SEPARATION. PLS CONFIRM THANKS

Ln	Day	Time	Program	Len	RTG/IMP	GRPs/ (000)	Rate	Dates	Spots/ Week	Total Spots	Total Cost
1	W-Th	7A-10A	-	30	-	-	\$100.00	09/07-09/08	1	1	\$100.00
			Buy Comment: UN NUEVO DIA								
2	W-Th	630P-7P	-	30	-	-	\$525.00	09/07-09/08	1	1	\$525.00
			Buy Comment: NOTICIERO TLMD								
3	W-Th	8P-9P	-	30	-	-	\$585.00	09/07-09/08	1	1	\$585.00
			Buy Comment: PRIME NOVELA								
4	W-Th	9P-10P	-	30	-	-	\$585.00	09/07-09/08	1	1	\$585.00
			Buy Comment: PRIME NOVELA								
5	W-Th	10P-11P	-	30	-	-	\$585.00	09/07-09/08	1	1	\$585.00
			Buy Comment: PRIME NOVELA								
6	F	7A-10A	-	30	-	-	\$75.00	09/09-09/09	1	1	\$75.00
			Buy Comment: UN NUEVO DIA								
7	F	10A-1030A	-	30	-	-	\$75.00	09/09-09/09	1	1	\$75.00
			Buy Comment: DECISIONES								
8	F	2P-3P	-	30	-	-	\$125.00	09/09-09/09	1	1	\$125.00
			Buy Comment: SUELTA LA SOPA								

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Ln	Day	Time	Program	Len	RTG/IMP	GRPs/ (000)	Rate	Dates	Spots/ Week	Total Spots	Total Cost
9	F	3P-4P	-	30	-	-	\$125.00	09/09-09/09	1	1	\$125.00
			Buy Comment: MEJOR CASO CERRADO								
10	F	4P-5P	-	30	-	-	\$200.00	09/09-09/09	1	1	\$200.00
			Buy Comment: AL ROJO VIVO								
11	F	5P-6P	-	30	-	-	\$200.00	09/09-09/09	1	1	\$200.00
			Buy Comment: CASO CERRADO								
12	F	6P-630P	-	30	-	-	\$475.00	09/09-09/09	1	1	\$475.00
			Buy Comment: TELENOTICIAS ORLANDO								
13	F	630P-7P	-	30	-	-	\$475.00	09/09-09/09	1	1	\$475.00
			Buy Comment: NOTICIERIO TLMD								
14	F	7P-8P	-	30	-	-	\$500.00	09/09-09/09	1	1	\$500.00
			Buy Comment: CASO CERRADO ESTELAR								
15	F	8P-9P	-	30	-	-	\$500.00	09/09-09/09	1	1	\$500.00
			Buy Comment: PRIME NOVELA								
16	F	9P-10P	-	30	-	-	\$500.00	09/09-09/09	1	1	\$500.00
			Buy Comment: PRIME NOVELA								
17	F	10P-11P	-	30	-	-	\$500.00	09/09-09/09	1	1	\$500.00
			Buy Comment: PRIME NOVELA								
18	F	11P-1130P	-	30	-	-	\$325.00	09/09-09/09	1	1	\$325.00
			Buy Comment: TELENOTICIAS ORLANDO								
19	M	4P-5P	-	30	-	-	\$200.00	09/12-09/12	1	1	\$200.00
			Buy Comment: AL ROJO VIVO								

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Salesperson (HIL) WILL HILDEBRANDT
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Salesperson Phone# 2028854861
Salesperson Fax#

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			Buy Comment: CASO CERRADO								
21	M	6P-630P	-	30	-	-	\$475.00	09/12-09/12	1	1	\$475.00
			Buy Comment: TELENOTICIAS ORLANDO								
22	M	630P-7P	-	30	-	-	\$475.00	09/12-09/12	1	1	\$475.00
			Buy Comment: NOTICIERIO TLMD								
23	M	7P-8P	-	30	-	-	\$500.00	09/12-09/12	1	1	\$500.00
			Buy Comment: CASO CERRADO ESTELAR								
24	M	8P-9P	-	30	-	-	\$500.00	09/12-09/12	1	1	\$500.00
			Buy Comment: PRIME NOVELA								
25	M	9P-10P	-	30	-	-	\$500.00	09/12-09/12	1	1	\$500.00
			Buy Comment: PRIME NOVELA								
26	M	10P-11P	-	30	-	-	\$500.00	09/12-09/12	1	1	\$500.00
			Buy Comment: PRIME NOVELA								
27	M	11P-1130P	-	30	-	-	\$325.00	09/12-09/12	1	1	\$325.00
			Buy Comment: TELENOTICIAS ORLANDO								
28	M	7P-10P	-	30	-	-	\$75.00	09/12-09/12	1	1	\$75.00
			Buy Comment: UN NUEVO DIA								
29	M	10A-1030A	-	30	-	-	\$75.00	09/12-09/12	1	1	\$75.00
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31	M	3P-4P	-	30	-	-	\$125.00	09/12-09/12	1	1	\$125.00
Buy Comment: MEJOR CASO CERRADO											

---REPORT TOTALS---

Report Totals: 31 / \$10,530.00

---SALES MONTHLY TOTALS---

Sep2016: 31/ \$10,530.00

Order Totals: 31 / \$10,530.00 Total GRPS: 0.0

---COMPETITIVE---

Market Totals \$10,530.00 OTH 0.00% WTMO 100.00% WVEN 0.00%

---COMPETITIVE COMMENTS---

COMPETITIVE INFO TO FOLLOW

Books [SEP16]
Demos RA35+P

--- Agency Comment ---
T=25779

---CREDIT RISK---

STANDARD CREDIT TERMS



**POLITICAL INQUIRY RECORD:
FEDERAL, STATE & LOCAL CANDIDATE ADS
ALL QUESTIONS MUST BE ANSWERED**

☒ Federal Candidate

☐ State or Local Candidate

1. Requested by (Agency name, address, phone number & contact):

Agency Name GMMB

Contact Jesse Demastrie

Phone Number 202-338-8700

Address 3050 K. St. NW #100 Washington, DC 20007

2. On behalf of (Candidate name & authorized campaign committee name):

Hillary for America

3. Election (Office sought & date):

Presidency

4. Date of request:

6/15/16

5. Request received by:

Will Hildebrandt

6. Details:

7. Name, Address & Phone Number of contact person for the candidate or candidate's authorized campaign committee:

Contact Name Jose H. Villarreal

Phone Number 646 854 1432

Address PO Box 5256 New York, NY 101855



**POLITICAL INQUIRY RECORD:
FEDERAL, STATE & LOCAL CANDIDATE ADS
ALL QUESTIONS MUST BE ANSWERED**

8. Name of treasurer of authorized committee:

Jose H. Villarreal

9. Date and nature of follow-ups, if any:

10. Disposition:

- ☐ Accepted – see contract details
- ☐ Rejected – provide reason:

Additional Information:

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AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:

Date:

I, GMMB

being/on behalf of: Hillary for America

a legally qualified candidate of the Democratic

political party for the office of: President of the United States

in the General

election to be held on: 11/8/2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
AS ORDERED					

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Hillary for America

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Jose H Villarreal

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

6/15/2016

Date



- Authorized Media Buyer

Signature

To Be Signed By Station Representative

☐ Accepted

☐ Accepted in Part

☐ Rejected

Signature

Printed Name

Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, Hillary for America

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☒ does

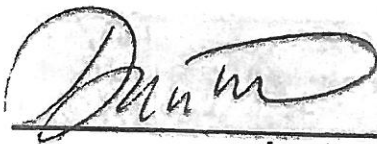
☐ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



- Authorized Media Buyer

signature of candidate or authorized committee

Daniel Jester

printed name

6/15/2016

date

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
AS ORDERED					

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.